



SDSL Pricing

SDSL Speed	Standard Price Plan A	Premium Price Plan B
144 K	\$115.00	\$139.00
192 K	\$115.00	\$139.00
384 K	\$130.00	\$145.00
768 K	\$250.00	\$265.00
1.1 M	\$350.00	\$365.00
1.5 M	\$400.00	\$415.00
Installation	\$250.00*	\$250 or Less
Router CPE)	\$400.00*	Free

Plan A - Agent's Commissions are 10% on monthly fee plus one time 10% Commissions on Installation and Router (CPE) and Bonus Commissions Program (1/1/2000 through 6/30/2000).

Plan B - Agent's Commissions are 10% on monthly fee and 10% on Installation price collected on order.

*** Bonus: (Limited time only, 1/1/2000 through 6/30/2000)**

Installation and Equipment sold above the Standard Price will bonus at 100% of Premium Pricing. In other words whenever an agent negotiates the Install Fee or the Equipment Fee above the Standard Price level, then 100% of that extra fee (above the base level) will be turned back to the agent, dollar for dollar.

Commission Example: Agent sells installation for \$500 & CPE (Router Fee) for \$500. Agent will receive the following in commissions.

- 10% of \$250 Install =\$25 standard commission
- 100% of (\$500-\$250=\$250) =\$250 bonus commission
- 10% of \$400 Router =\$40 standard commission
- 100% of (\$500-\$400=\$100) =\$100 bonus commission

Total Sale Commission =\$415, plus
Monthly Commission =10% of the monthly fee

Router Types:

FlowPoint 144 IDSL Router - \$400
FlowPoint 2200 SDSL Router - \$400
FlowPoint 2100 ADSL Cap Router - \$400

Netopia R7200 -T SDSL Router - \$400
Netopia R3100-T IDSL Router - \$400

*** Prices are subject to change**